Tax Efficient Review

Editor Martin Churchill BSc (Econ) FCA **Venture Capital Trusts**

Review of AIM based VCT
Unicorn AIM VCT

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GENERAL RISK WARNINGS

Your attention is drawn to the following risk warnings which identify some of the risks associated with the investments which are mentioned in the Review:

Fluctuations in Value

The value of investments and the income from them can go down as well as up and you may not **of-Investments** get back the amount invested.

Suitability

The investments may not be suitable for all investors and you should only invest if you understand the nature of and risks inherent in such investments and, if in doubt, you should seek professional advice before effecting any such investment.

Past performance

Past performance is not a guide to future performance.

Legislation

Changes in legislation may adversely affect the value of the investments.

Taxation

The levels and the bases of the reliefs from taxation may change in the future. You should seek your own professional advice on the taxation consequences of any investment.

ADDITIONAL RISK WARNINGS

Venture Capital Trusts

- An investment in a VCT carries a higher risk than many other forms of investment. (a)
- A VCT's shares, although listed, are likely to be difficult to realise. (b)
- You should regard an investment in a VCT as a long term investment, particularly as regards a VCT's investment objectives and policy and the five year period for which shareholders must hold their ordinary shares to retain their initial income tax reliefs.
- The investments made by VCTs will normally be in companies whose securities are not pub-(d) licly traded or freely marketable and may therefore be difficult to realise and investments in such companies are substantially riskier than those in larger companies.
- If a VCT loses its Inland Revenue approval tax reliefs previously obtained may be lost.

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Unicorn AIM VCT Type

Mainly AIM based

£15m (with an over-allotment facility of £10m) Size

Manager **Unicorn Asset Management**

Sponsor Panmure Gordon **Focus** Diversified AIM portfolio

Minimum investment £2,000

Closing dates 1 April 2015/30 June 2015

Commission 2.5%. Up to 3% adviser initial commission plus trail of 0.375%

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Strategy

The Company is seeking to raise up to £15 million (with an over-allotment facility of up to £10 million) through the issue of up to 22.5 million New Shares pursuant to the Offer.

Unicorn AIM VCT plc was launched in November 2001 and is a well established VCT. With net assets of £94.83 million (as at 31 August 2014), the Company is the largest AIM-focused VCT in the market. Unlike a new VCT, the Company already has a diverse portfolio of investments in 68 companies with the potential to deliver capital growth and tax-free dividends.

With economic conditions improving, the Company has made a number of new investments in promising companies with the objective of further diversifying the portfolio and generating both growth and income. Unicorn AM is continuing to see attractive investment opportunities in companies seeking finance in a broad spectrum of sectors with good growth and income prospects. In order to take advantage of these opportunities, the Board is seeking to raise further funds through the Offer.

The Board believes that the Offer is an attractive investment opportunity for both existing Shareholders and new investors for the following reasons:

- Timing the Board believes that there are a number of new investment opportunities in businesses which have maintained a prudent and conservative approach during the market fluctuations of recent years and which now find themselves in a strong financial position from which they are well placed to grow.
- Established portfolio the Offer provides the opportunity for investors to access an existing portfolio, which has been performing well and is already producing consistent returns earlier than might be achieved through an investment in a new fund.
- Tax-free returns the Company has an established track record of making regular dividend payments to Shareholders, having paid dividends of 5p, 5p and 6p per Share in the last three

Table 1: Unicorn funds under management as at 31 August 2014 (Source: Unicorn)				
VCT	Net assets £m			
VCT funds				
Unicorn AIM VCT New Ordinary shares excluding value of OEIC holdings	89.0			
Non VCT funds				
Acorn Income Fund	60.8			
Unicorn Free Spirit Fund	30.2			
Unicorn Mastertrust	19.9			
Unicorn UK Smaller Companies Fund	83.9			
Unicorn UK Income Fund	646.1			
Unicorn Outstanding British Companies Fund	21.7			
TOTAL	£951.6m			

	Table 2: AIM VCT comparison table							
	Amati VCT	Amati VCT 2	Hargreave Hale VCT 1	Hargreave Hale VCT 2	Octopus AIM VCT	Octopus Second AIM VCT	Unicorn VCT	
Data as at	31/08/14	31/08/14	31/08/2014	31/08/2014	31/07/14	31/07/14	31/08/14	
VCT size	£39.4m	£33.8m	£28.2m	£17.4m	£64.4m	£43.4m	£94.8m	
Number of AIM holdings	45 (63 in total)	50 (65 in total)	54	49	64	60	48 VCT qualifying AIM stocks (investments held in 68 companies in total)	
% of VCT represented by top 10 holdings	36.1%	36.2%	33.6%	27.3%	37%	35%	44.7%	
Weighted Avg market cap of AIM holdings	£72m	£89m	£119m	£60m	£163m	£158m	£76m	
Weighted Avg turnover of AIM holdings	£29m	£42m	£83m	£22m	£162.8m	£146.2m	£59m	
% of AIM holdings that are profitable	64%	64%	72%	63%	91%	90%	c. 85%	
% holdings that are paying dividends	33%	30%	44%	29%	67%	67%	61%	
	Note 1: bas	ed on current year co	onsensus forecasts v	vhere available/ las	t reported where no	t available		

financial years. These dividends are tax free to Qualifying Investors.

The Company's objective is to provide Shareholders with an attractive return from a diversified portfolio of investments, predominantly in the shares of AIM quoted companies, by maintaining a steady flow of dividend distributions to Shareholders from the income and capital gains generated by the portfolio. It is also the objective that the Company should continue to qualify as a venture capital trust, so that Shareholders benefit from the taxation advantages that this brings. To achieve this at least 70% of the Company's total assets by VCT value are to be invested in qualifying investments of which 30% by VCT value (70% for funds raised after 6 April 2011) must be in ordinary shares which carry no preferential rights (save as may be permitted under VCT rules).

The net proceeds of the Offer will be pooled with the existing cash resources of the Company and utilised as follows:

- To make new and follow-on investments in accordance with its investment policy.
- To fund payment of dividends and market purchases of Shares (subject to having unrestricted (for VCT legislation purposes) distributable reserves).
- To meet annual running costs

Where capital is available for investment while awaiting suitable VCT qualifying opportunities, or in excess of the 70% VCT qualification threshold, it may be invested in collective investment funds or in non-qualifying shares and securities in smaller listed UK companies. Cash and liquid resources are held in low risk bank accounts and money-market funds.

The Company is an established VCT which meets the qualification requirements set out by HMRC.

Unlike a new VCT, the Company already has a strong track record of delivering both capital growth and regular tax free dividend income from an established portfolio of investments. The Company's policy of investing in businesses which have a demonstrable record of profitability and positive cash generation has been adhered to since the launch of Unicorn AM's first VCT in 2001.

The Board believes that:

- The Company offers access to a mature and diversified portfolio of investee companies, which it believes have the potential to develop growth from the current point in the economic cycle.
- The Company (including Unicorn AIM VCT II plc, which merged with the Company in 2010) has paid out £33.1 million in aggregate to shareholders in tax free dividends since launch.
- The investee companies in the Company's portfolio have, on a simple average basis, an average market capitalisation of £76 million, an average turnover of £59 million per annum and an average pre-tax profit of £2.9 million per annum, with over 60% of the companies having paid a dividend in the last 12 months.
- AIM continues to be an attractive source of financing for innovative, high-quality and growing companies. Many business owners seek a listing on AIM because it is a well regulated market with a diversified investor base that can help foster growth and assist in realising the potential of their business.
- Unicorn AM's experienced investment team continues to see a steady flow of VCT qualifying opportunities in the AIM market from companies which may need capital in the next year or so, not least because banks continue to limit their lending exposure to smaller companies.
- New offers by VCTs continue to offer attractive tax incentives for private investors when compared to other types of tax efficient investment.

The performance of the Company following the merger has been strong, with the unaudited total return (NAV plus dividends paid) to Shareholders having increased since the merger by 82.61% from 9 March 2010 to 31 August 2014. This figure compares favourably with total returns (unaudited total return is calculated at the percentage change in value from 9 March 2010 to 31 August 2014 including the effect of net dividends reinvested in the index) delivered during the same period by the FTSE All-Share Index and the FTSE AIM All-Share Index of 48.72% and 17.48% respectively.

Dividends

The Board has a policy of maintaining a steady flow of dividend distributions to Shareholders and intends to continue with this policy. The Company has paid dividends (tax free to Qualifying Shareholders) of 4p, 5p, 5p and 6p per Share in relation to each of the past four financial years. Unicorn tell us that for the last three years the source of dividends has been

	Unicorn VCT
The percentage generated by revenue profits	9%
The percentage from the store of gross capital profits	91%
The percentage from capital	0%

Share buybacks

The Board believes that it is in the best interests of the Company and its Shareholders to make market purchases of its Shares, given the limited secondary market for VCT shares generally, and to seek both to enhance NAV and to help reduce to a degree any prevailing discount to NAV in the current market price that might otherwise prevail. The Board agrees the discount to NAV at which Shares will be bought back and keeps this under regular review.

In the twelve months to 31 August 2014 the VCT has made the following buybacks:

Table 3: List of Buybacks Source: Manager						
Date of purchase of shares for cancellation	Number of shares involved	Price paid per share	Discount to latest net asset value at time of purchase			
13/08/2014	150,000	128.0	-12%			
08/08/2014	155,000	130.0	-10%			
06/06/2014	55,354	126.5	-13%			
13/05/2014	285,000	126.0	-13%			
03/04/2014	242,986	123.5	-14%			
06/03/2014	109,658	123.0	-15%			
13/01/2014	179,650	122.5	-16%			
09/12/2013	280,000	116.0	-17%			
11/11/2013	340,000	111.5	-18%			
10/10/2013	150,000	111.0	-14%			
10/09/2013	219,046	105.0	-13%			

The Board intends to continue with the above buy-back policy. Any such future repurchases will be made in accordance with guidelines established by the Board from time to time and will be subject to the Company having the appropriate authorities from Shareholders and sufficient funds available for this purpose.

Tax Efficient Review rating: 29 out of 30

Track record

Our approach to comparing track records between providers is to use the Internal Rate of Return (IRR) for all relevant VCT fund raisings. The IRR on an investment is the "annualised effective compounded return rate" or "rate of return" that makes the net present value of all cash flows (both positive and negative) equal to zero. We calculate it on a daily basis using the net of income tax relief original cost (negative cash flow), the flow of dividends on the date they were paid and the net asset value published in the latest quarterly report from the VCT (both positive cash flows). We favour the IRR over measures such as Total Return as it factors in the "time value of money" and rewards early distributions of cash. We consider relevant VCT fund raisings to be those launched in tax year 2008/09 or before, larger that £6m and where the current management team have been involved since launch.

The result for each VCT manager is a number of IRRs each associated with a position within the relevant launches made in the same tax year. To compare results between providers we calculate the "Percent Ranking" figure for each fund raising and then average them all for the provider. The Percent Ranking shows the position within the relevant launches for each fundraising with 100% for first position and 0% for last position. Therefore the higher the "Percent Ranking" figure the better. This is shown in Table 5.

Performance to date of the Unicorn AIM VCT management team has been good, as is their record of making tax free distributions.

Table 4 shows the performance for each fund raising and Table 5 shows Unicorn as the top ranked AIM VCT provider according to our comparison methodology described above.

Overall a strong set of results which translate into high positions within peer groups

Tax Efficient Review rating: 32 out of 40

Manager

Unicorn AM is an independently owned and managed investment management company formed in February 2000. Unicorn AM operates a team based approach to investment management and its experienced, committed and well-resourced investment team has approximately 100 years' of combined experience. Unicorn AM is focused on being the 'best not the biggest' and its funds aim to deliver long term outperformance. Unlike many investment firms, Unicorn AM is majority owned by its directors and managers, providing further incentive for the funds to deliver consistently strong performance.

The team follows a traditional and conservative approach to fund management, focusing on bottom-up stock selection based on fundamental research. They aim to deliver superior long term performance by adhering to a disciplined investment process and to reduce risk by focusing

	Table 4: VCT Performance of UNICORN fund raisings						
Launch year	Net Asset Value/Date	Total Dividends to date	Total return (dividends plus latest net asset value)	Annual IRR post initial tax relief/Position in peer group			
Unicorn Al	Unicorn AIM VCT New Ord shares (2001/02 investors in Unicorn AIM VCT Ord shares raised £35m at 100p, merged in March 2010 with Unicorn AIM VCT II, each Ord share converting to 0.60781764 S3, each S3 renamed New Ordinary share) TIDM UAV TER Ref 193						
2001/02	90.01p 30/06/2014	57.63p	147.64p	7% 1st out of 6			
			eries 2 shares raised £16m at 100 S3 renamed New Ordinary share				
2003/04	114.78p 30/06/2014	36.74p	151.52p	7% 2nd out of 5			
Unicor	Unicorn AIM VCT New Ord shares (2004/05 investors in Unicorn AIM VCT II ord shares fund raising at 100p, merged in March 2010 into Unicorn AIM VCT with each Ord share receiving 0.82830102 new ord share) TIDM UAV TER Ref 162						
2004/05	122.67p 30/06/2014	29.55p	152.22p	12% 2nd out of 18			
Unicorn A	Unicorn AIM VCT New Ord shares (2005/06 investors in VCT II C shares fund raising, merged in March 2010 into Unicorn AIM VCT with each C share receiving 0.72677686 new ord share) TIDM UAV TER Ref 318						
2005/06	107.63p 30/06/2014	16.97p	124.6p	9% 4th out of 19			
Unicorn	Unicorn AIM VCT New Ord shares (2006/07 investors in Unicorn AIM VCT Series 3 shares, raised £5m at 100p, merged in March 2010 with Unicorn AIM VCT II, each S3 renamed New Ordinary share) TIDM UAV TER Ref 108						
2006/07	148.1p 30/06/2014	21p	169.1p	14% 1st out of 6			
Unicorn Al	Unicorn AIM VCT New Ord shares (March 2008 investors in Unicorn AIM VCT II ordinary shares top-up at 98p per share, merged in March 2010 into Unicorn AIM VCT with each Ord share receiving 0.82830102 new ord share) TIDM UAV TER Ref 29						
2007/08	122.67p 30/06/2014	28.55p	151.22p	16% 1st out of 3			
Unicorn A	Unicorn AIM VCT New Ord shares (March 2008 investors in Unicorn AIM VCT II C shares top-up at 89p per share, merged in March 2010 into Unicorn AIM VCT with each C share receiving 0.72677686 new ord share) TIDM UAV TER Ref 30						
2007/08	107.63p 30/06/2014	15.97p	123.6p	12% 2nd out of 3			

Table 5: AIM VCT provider comparison				
Provider	Percent Ranking (Higher number is better see Note 1)			
Unicorn	86%			
Hargreave Hale	80%			
Octopus	67%			
Amati	64%			

Source: Tax Efficient Review

Note 1: Each provider has launched a large number of fund raisings, so we use "Percent Ranking" as a way of comparing results for each provider. "Percent Ranking" is the rank of a value in a data set as a percentage of the data set. For each fund raising the data set are the AIM VCTs launched in the same year. A figure of 100% means the fund raising from the manager ranks ahead of all others in the data set, so the higher the figure the better.

Figure is an average of all fund raisings where the manager has managed the fund since launch, raised more than £6m and launched in tax year 2008/09 or before.

investment resource on those businesses which are led by experienced management teams, which have an established history of profitability and cash generation and which are capable of delivering sustained growth.

As at 31 August 2014, Unicorn AM funds under management (valued at mid-price) are allocated across three fund classes:

- Open Ended Investment Companies (£802 million);
- Offshore Income Fund (£61 million); and
- An AIM VCT (£89 million*)

*adjusted for investments held in Unicorn AM managed OEICs.

The Company remains an integral part of Unicorn AM's business, with a significant number of VCT qualifying investments managed for the Company, on behalf of the Shareholders.

The investment team comprises:

- **Chris Hutchinson** is senior investment manager at Unicorn AM and has been lead manager of the Company since joining Unicorn AM in 2005. Chris is also lead manager of Unicorn Outstanding British Companies Fund and a senior member of Unicorn AM's Investment Committee. Chris has approximately 18 years' experience managing portfolios of UK smaller companies. Prior to joining Unicorn AM, Chris was a Fund Manager at Montanaro Investment Managers for over eight years where he specialised in UK smaller companies.
- Paul Harwood is chairman of Unicorn AM's Investment Committee and has over 40 years' investment experience. Before joining Unicorn AM, Paul held positions at Phillips & Drew, Richards Longstaff and Mercury Asset Management/Merrill Lynch, where he was a Director, Joint Head of the European Equity Investment Team and latterly the Head of the UK Smaller Companies Team.
- **Fraser Mackersie** is co-manager of Unicorn UK Income Fund and lead manager of Unicorn UK Growth Fund. He has provided support and assistance to the lead manager of the Company since joining Unicorn AM in 2008. Fraser qualified as a Chartered Certified Accountant (ACCA) in October 2006 having graduated with a BSc (Hons) in Economics and Management from the University of St. Andrews in 2003. He then spent two years with F&C Asset Management plc before joining Unicorn AM.
- **Simon Moon** is co-manager of Unicorn UK Income Fund and lead manager of Unicorn UK Smaller Companies Fund. He has provided support and assistance to the lead manager of the Company since joining Unicorn AM in 2008. Having completed the NHS graduate training scheme, Simon joined JM Finn & Co (Stockbrokers), where he spent a year working as a Researcher. Simon is a member of The Chartered Institute for Securities & Investment (CISI) and The Chartered Institute of Management Accountants (CIMA).
- **Alex Game** was appointed as a junior fund manager in March 2014 and provides research and fund management support to the lead manager of the Company. Alex joined Unicorn AM after working for two years as a Client Advisor at Stanhope Capital. Alex graduated with a BSc (Hons) in Physics from Durham University in 2010.
- Max Ormiston was appointed as a junior fund manager in March 2014 and provides
 research and fund management support to the lead manager of the Company. Max
 joined Unicorn AM after spending four years with Brewin Dolphin, where he worked as
 an Investment Manager. Max graduated with a BSc (Hons) in Business Management from
 Newcastle University in 2009.

ISCA Administration Services provides administration services and is the appointed Company Secretary, having taken over from Mobeus Equity Partners LLP on 1 September 2014.

The VCT Board comprises four non-executive directors, all of whom are independent of the Manager:

Peter Dicks (72, Chairman) was a founder director, in 1973, of Abingworth plc, a successful
venture capital company. Mr Dicks is currently a director of a number of quoted and unquoted
companies including Graphite Enterprise Trust plc, Daniel Stewart Securities plc, Mears Group

- plc, Interactive Investor plc and Private Equity Investor plc. In addition, Mr Dicks is a director of Foresight VCT plc, Foresight 2 VCT plc, Foresight 3 VCT plc and Foresight 4 VCT plc.
- James Grossman (75) is an international business lawyer and arbitrator with over 35 years' experience in mergers and acquisitions and venture capital transactions. Mr Grossman is also a member of the arbitration panels of the International Centre for Dispute Resolution and the American Arbitration Association and the Domain Name Dispute Panel of the World Intellectual Property Organisation in Geneva. Mr Grossman serves on the advisory board of Thalassa Holdings Limited, an oil related technology company, whose shares are traded on AIM.
- **Jeremy Hamer** (62) is a chartered accountant who spent 16 years in industry before spending five years as a VCT investment manager. Currently, Mr Hamer is the Chairman of SnackTime plc and also has a portfolio of executive and non-executive director roles particularly with AIM listed companies, such as Avingtrans plc, Access Intelligence plc and SQS Software Quality Systems AG. Mr Hamer is also a qualified executive coach.
- **Jocelin Harris** (68) is a qualified solicitor and is chief executive of Durrington Corporation Limited, which provides management and financial support services to small and developing businesses and where Mr Harris has worked since 1986. Before this Mr Harris was a director of a private bank in the City. Mr Harris is currently the Chairman of Keycom plc and Foresight 2 VCT plc, and also a non-executive chairman or director of a number of private companies in the United Kingdom and the United States.

Tax Efficient Review rating: 18 out of 20

The total expenses payable by the Company in connection with the Offer (including VAT where applicable) will be an amount equal to 2.5% of the Application Amounts in respect of applications accepted under the Offer (less any amount equal to the Early Bird discounts and any fees waived by Unicorn AM in respect of particular applications), plus execution only initial commission and annual trail commission. The total expenses will, therefore, be a maximum of £1,375,000 (assuming that the fundraising amount has been increased by the over-allotment facility and that it is fully subscribed at £25 million and assuming that the maximum amount of initial commission of 3% is payable to execution only intermediaries in respect of all investors, but ignoring any Early Bird discounts and annual trail commission). The maximum net proceeds will, on the same basis, amount to at least £23.625.000.

The Early Bird discount is 0.5% for new investors and 1% for existing shareholders.

Unicorn AM, as promoter of the Offer will be paid a fee equal to 2.5% of the Application Amounts in respect of applications accepted under the Offer, plus an amount equal to any execution only initial intermediary commissions. In consideration, Unicorn AM has agreed to meet all Offer costs payable by the Company (other than annual trail commission), including any initial execution only intermediary commissions and fees payable in respect of LGBR Capital. Annual trail commission will be payable by the Company. Any amount of initial adviser charge agreed to be facilitated is paid by the investor from the monies received with the investor's application and is not paid by the Company.

Unicorn Asset Management Limited (Unicorn AM) acts as the investment manager to the Company and is entitled to an annual management fee of an amount equal to 2% of the net asset value of the Company (together with any applicable VAT) calculated and charged quarterly, save for investments made by the Company in other Unicorn AM managed funds, in which case no additional management fee will be payable in respect of such investments.

Unicorn AM is also entitled to receive performance incentive fees of 20% of dividends made to Shareholders over and above the Target Return in any accounting period. The Target Return for these purposes is 6p per Share (or, if the relevant accounting period is less than or greater than 12 months, an amount equal to a pro rata reduction or increase to that amount for that accounting period). Any cumulative shortfalls below the 6p per annum dividend hurdle after the financial period ended on 30 September 2010 has to be made up in later years before any incentive fee is

payable in the relevant year. Such payment will be subject to maintaining NAV at 125p per Share. Although the arrangement allows for the performance incentive calculation to be adjusted in such manner as the auditors confirm in writing where the Company issues further Shares, it has been agreed that no adjustment will be made as a result of the Offer which would result in a reduction to the requirement to maintain NAV at no less than 125p per Share.

Unicorn AM on behalf of the Company may agree to pay an initial commission to execution only intermediaries (subject to an amount equal to maximum of 3% of the Application Amount). Execution only intermediaries will also normally be paid annual trail commission of an amount egual 0.375% of the net asset base of the New Share (subject to a maximum cumulative payment of 2.25% of the offer price of the New Share in question.) Initial and annual trail commission will only be paid to the extent, permitted under legislation and regulation. Unicorn AM may, with the consent of the Board, agree to pay trail commission on a different basis, providing it does not exceed the maximum cumulative payment of 2.25% of the offer price of the New Share in question.

ISCA Administration Services Limited was recently appointed to provide administration services and is the appointed company secretary to the Company and is entitled to an annual fee of £120,000 plus VAT.

Directors' fees for the current year ending 30 September 2014 are estimated to be £90,000 (Directors fees are £25,000 for Peter Dicks, £20,000 for James Grossman, £22,500 for Jeremy Harmer and Jocelin Harris). No amounts have been put aside to provide pensions, retirement or similar benefits to any Directors.

Tax Efficient Review rating: 8 out of 10

Conclusion The company's assets are invested in a diversified portfolio of investments both by sector and by number of investments held. With an established and diversified portfolio and a flexible structure, the Company now displays many of the characteristics of a smaller companies investment trust.

> The majority of the VCTs current total assets are invested in VCT qualifying companies and the assets are further diversified by a substantial non-qualifying portfolio of investments including investment in sub-funds of the Unicorn Investment Funds OEIC.

The Board remains committed to a policy of maintaining a steady flow of dividend distributions to shareholders from the income and capital gains generated by the portfolio and is aiming to pay annual dividends of 6 pence per share, subject to market conditions.

The Unicorn AIM VCT benefits from scale, a mature well diversified portfolio and results lately have been good.

Our top rated AIM based VCT this tax year

Tax Efficient Review rating: 87 out of 100

Table 6: Unicor	n Matrix of indi	vidual responsi	ibilities Data Sour	ce Unicorn Augus	t 2014	
NAMES	Chris Hutchinson	Simon Moon	Fraser Mackersie	Alex Game	Max Ormiston	
		VCT WOR	K		1	
Managing VCT funds/assets %	70%	20%	20%	50%	50%	
Managing non VCT funds %	20%	80%	80%	30%	30%	
NON VCT WORK						
Non-VCT work %	10%	-	-	20%	20%	
TOTAL	100%	100%	100%	100%	100%	
Years in fund management	16	5	5	2	3	
Years with current team	8	5	5	<1	<1	
Years involved with VCTs	8	5	5	<1	<1	

Table 7: Unicorn VCT P Sourc	cortrollo at :e: Unicorn	o i August	ZU14
Description	Original cost (£000)	Bid value (£000)	Bid % of Fund
Abcam	597,211	7,514,132	7.89%
Tracsis	794,095	6,695,755	7.03%
Anpario	1,450,278	5,356,818	5.62%
Mattioli Woods	1,332,734	4,384,195	4.60%
Crawshaw Group	2,000,097	4,220,414	4.43%
Mears Group	2,372,247	3,220,000	3.38%
Pressure Technologies	701,926	3,036,586	3.19%
Unicorn UK Smaller Companies Fund	1,242,880	3,013,579	3.16%
Unicorn Mastertrust Fund	1,257,898	2,557,755	2.68%
Cohort	1,690,996	2,555,670	2.68%
IDOX	375,193	2,162,760	2.27%
Avingtrans	997,096	2,159,040	2.27%
WYG	2.152.797	2,120,000	2.22%
Renold	1,004,476	2,040,000	2.14%
Unicorn Free Spirit Fund	911,280	2,022,444	2.12%
Tangent Communications	1,757,802	1,836,475	1.93%
Animalcare Group	688,614	1,750,980	1.84%
Interactive Investor	1,750,000	1,750,000	1.84%
ULS Technology	1,500,000	1,706,250	1.79%
Accumuli	400,085	1,677,059	1.76%
Driver Group	1,318,083	1,545,589	1.62%
Augean	1,649,105	1,491,513	1.57%
Tristel	887,495	1,357,406	1.42%
Epwin Group	1,250,000	1,312,500	1.38%
Hangar 8	760,697	1,260,808	1.32%
HML Holdings	848,735	1,190,105	1.25%
Sanderson Group	895,844	1,131,246	1.19%
Arbuthnot Banking Group	1,168,496	1,130,000	1.19%
Heartstone Inns	1,112,501	1,112,501	1.17%
Hayward Tyler Group	907,470	1,109,831	1.16%
Portmeirion Group	521,642	1,023,500	1.07%
Hardide	1,000,000	1,000,000	1.05%
Omega Diagnostics Group	518,177	960,019	1.01%
Instem Life Science Systems	985,241	900,731	0.95%
Macfarlane Group	433,945	820,000	0.86%
Sagentia Group	281,001	818,400	0.86%
Microgen	702,209	780,800	0.82%

Source: Unicorn Original Bid Rid %							
Description	cost (£000)	value (£000)	Bid % of Fund				
Redcentric	393,174	770,578	0.81%				
Surgical Innovations Group	670,716	765,405	0.80%				
Access Intelligence 6% convertible loan notes	750,000	750,000	0.79%				
Sinclair Pharma	937,501	698,988	0.73%				
Hasgrove	1,500,470	687,665	0.72%				
Dillistone Group	386,214	661,045	0.69%				
Access Intelligence	1,464,020	642,006	0.67%				
City Pub East	499,991	588,571	0.62%				
City Pub West	499,991	588,571	0.62%				
Braemar Shipping Services	454,999	585,476	0.61%				
Snacktime Prefs	550,000	550,000	0.58%				
Eclectic Bar Group	426,183	498,075	0.52%				
PhotonStar Led Group	497,000	461,500	0.48%				
Green Compliance	2,500,009	435,333	0.46%				
Keywords Studios	369,183	426,142	0.45%				
EG Solutions	500,529	400,272	0.42%				
PHSC	550,000	374,717	0.39%				
Vianet Group	584,581	365,904	0.38%				
SnackTime Loan Note	_	300,000	0.31%				
Green Compliance Convertible Loan Notes 12%	251,250	250,000	0.26%				
CareTech	400,000	242,000	0.25%				
SnackTime	2,049,640	167,130	0.18%				
Grafenia	230,695	165,256	0.17%				
Dods Group	1,001,865	150,166	0.16%				
Bradv	112,101	144,400	0.15%				
Belgravium Technologies	350,016	137,506	0.14%				
IQE	187,560	109,500	0.11%				
INVU convertible loan stock	200,000	100,000	0.10%				
Castleton Technology	54,561	82,750	0.09%				
Office20ffice	266,168	73,625	0.08%				
Vitesse Media	400,000	68,000	0.07%				
Optimisa	20,251	55,800	0.06%				
Synarbor	1,000,147	29,416	0.03%				
Marwyn Management Partners	750,000	11,534	0.01%				
INVU	200,000	2,000	0.00%				
	61,227,161	93,064,192					