

Unicorn Asset Management

Quarterly AIM Newsletter



Q3 2025

For professional advisers only

Unicorn AIM VCT

The largest and longest running AIM VCT in the market, focused on long term income generation and capital growth

AIM IHT & ISA Portfolio Service

Invests in a BR qualifying portfolio of AIM businesses to deliver IHT mitigation, natural income and growth - there are two portfolios; a growth focus portfolio and a dividend focus portfolio

AIM IHT & ISA Service Responsible Portfolios

Offers the dividend and growth portfolios with expanded revenue restrictions on investee companies

FROM THE DESK OF Cordelia Tahany

The FTSE AIM All-Share Index delivered a total return of +2.0% in Q3 2025, extending its recovery from a weaker start to the year, albeit at a more moderate pace than the sharp rebound seen in the second quarter. Sector performance was varied, with Metals & Mining and Oil & Gas among the stronger contributors, while Travel & Leisure lagged, weighed down heavily by Jet2, AIM's largest company, which issued a cautious trading update that triggered a sharp sell-off in its shares.

New listings remained limited, with three IPOs completed during the quarter. Meanwhile, migration to the Main Market accelerated as Johnson Service Group and Elixir International finalised their transitions, whilst Global Data, GB Group, Ashtead Technology, and Serica Energy all reaffirmed their intentions to follow suit.

The broader economic backdrop remained somewhat muted. Rate cuts from the US Federal Reserve and Bank of England, combined with relatively stable global conditions, provided support for equity markets. However, domestic concerns around the UK's fiscal position and the looming autumn budget tempered investor sentiment.

The quarter highlighted a stark divergence in performance: the FTSE 100 surged 7.5% to record highs, while mid-caps (FTSE 250 +2.7%) and small-caps (DNSCI ex inv co +3.0%) moved broadly in line with AIM. Looking ahead, the outcome of the autumn budget will be pivotal in shaping sentiment towards the junior market as we head into the final quarter of the year.

Unicorn AIM VCT recorded a net asset value ("NAV") total return of -2.0% during the quarter, underperforming the AIM index during the same period. The largest contributor was Hasgrove (+1.3%), which continues to deliver attractive levels of growth and recurring revenues. The largest detractor was Aurigo International (-2.3%), whose valuation weakened following mixed financial results, primarily driven by reduced automotive revenue linked to US tariff disruptions.

The Unicorn AIM IHT Portfolio Service delivered a weaker Q3 2025 performance, with the Growth Focused Portfolio returning -3.8% and the Dividend Focused Portfolio -4.4%. The Growth Portfolio's largest detractor was MPAC, down 28%, following mixed financial results for the first half of the year. Margin gains and strategic progress were overshadowed by weak organic growth, limited order visibility, and restructuring challenges in North America. The Dividend Portfolio was impacted by the decline in Churchill China, down 40%, over the quarter. The company reported weaker performance over 2025, as profitability was impacted by subdued consumer demand, rising costs, and export challenges, particularly in Europe, despite maintaining market share and pursuing operational efficiencies.



Cordelia Tahany,
Head of Sustainability & Investment Associate

Q3 2025 PORTFOLIO OVERVIEW

UNICORN AIM VCT PLC

Total return: -2% vs NAMI +1%

Stocks added: Orca Computing

Stocks exited: N/A

Name	Contribution to Return (%)
Top 3 performers	
Hasgrove Limited	+1.3
Anpario	+0.9
Avingtrans	+0.7
Bottom 3 performers	
Aurrigo International	-2.3
Cohort	-0.6
Sulnox Group	-0.6

UNICORN AIM IHT & ISA PORTFOLIO SERVICE - GROWTH FOCUS

Total returns: -5% vs NAMI +1%

Stocks added: Nichols, Jet2, Uniphar

Stocks exited: Johnson Service Group, Globaldata, Ashtead Technology

Name	Total Return (%)
Top 3 performers	
Next 15	+41.4
MHA	+15.5
Keystone Law	+15.1
Bottom 3 performers	
Mpac	-27.9
Solid State	-18.7
Mortgage Advice Bureau	-18.4

UNICORN AIM IHT & ISA PORTFOLIO SERVICE – RESPONSIBLE GROWTH

Total returns: -5% vs NAMI +1%

Stocks added: Nichols

Stocks exited: Johnson Service Group

Name	Total Return (%)
Top 3 performers	
Next 15	+41.4
MHA	+15.5
Craneware	+12.7
Bottom 3 performers	
Mpac	-27.9
Mortgage Advice Bureau	-18.4
Nichols	-17.9

UNICORN AIM IHT & ISA PORTFOLIO SERVICE - DIVIDEND FOCUS

Total returns: -5% vs NAMI +1%

Stocks added: Fonix, Gooch & Housego, Warpaint

Stocks exited: Globaldata, H&T Group, Johnson Service Group

Name	Total Return (%)
Top 3 performers	
Next 15	+41.4
Anpario	+21.3
MHA	+15.5
Bottom 3 performers	
Churchill China	-39.6
Warpaint	-33.7
Kitwave	-27.2

The VCT table shows contributions to fund performance. The IHT tables show the total return of stocks held in the model portfolio.

Source: Numis Alternative Markets Index, Morningstar, Unicorn Asset Management 30/09/2025.

Past performance is not a guide to future performance, performance is based on returns net of fees. Your capital is at risk, the value of investments and the income from them may go down as well as up. Investors may not get back the amount of their original investment.

Renalytix

FIRST INVESTMENT: October 2018

MARKET CAP: £36.1 million

SECTOR: Pharmaceuticals and Biotechnology

PORTFOLIO: AIM VCT

OVERVIEW OF THE COMPANY:

What Quantum Base does

Renalytix is a precision diagnostics company pioneering AI-enabled kidney disease testing. Its flagship product (KidneyIntelX) is the first FDA-authorised and Medicare-reimbursed prognostic test for early-stage chronic kidney disease in type 2 diabetes patients. Headquartered in London and operating primarily in the US, Renalytix targets large-scale deployment through strategic partnerships and electronic health record integrations. The company recently raised £7.05 million to expand its sales force and lab capacity. With no direct competition and strong regulatory positioning, Renalytix forecasts significant revenue growth, aiming to transform kidney care and reduce healthcare costs.

Why we like it

Renalytix holds a first-mover advantage in AI-driven kidney diagnostics through its FDA-authorised and Medicare-reimbursed KidneyIntelX test, which integrates biomarkers, genetics, and electronic health records to generate personalised risk scores for early-stage chronic kidney disease. The company has established strategic partnerships with major healthcare providers including Atrium Health and Wake Forest Baptist Health. Renalytix's regulatory milestones and scalable AI platform position it as a market disruptor with high barriers to entry for competitors.

Company news from the latest quarter

Renalytix demonstrated robust financial and operational progress in 2025, marking a transition from development to commercial scale. This was underpinned by revenue growth, disciplined cost management, and strategic investment. In September, the company raised £7.05 million in a significantly oversubscribed fundraise to support partnerships, including with Tempus AI, to expand testing access, enhance data integration and drive clinical adoption. Renalytix is scaling its sales force and electronic health record integrations to accelerate adoption in key U.S. markets such as New York, Texas, and Florida.

Gateley Holdings

FIRST INVESTMENT: September 2025

MARKET CAP: £153.8 million

SECTOR: Industrial Support Services

PORTFOLIO: AIM IHT

OVERVIEW OF THE COMPANY:

What Gateley Holdings does

Gateley Holdings is a UK-based professional services group, distinguished as the first British law firm to list on AIM. The company provides a broad spectrum of commercial legal services and complementary consultancy offerings through four client-focused platforms: Corporate, Business Services, People, and Property. Its services encompass banking, M&A, restructuring, employment law, real estate, and construction, alongside non-legal consulting such as tax incentives and surveying. Gateley's integrated, multidisciplinary approach enables it to deliver tailored solutions to clients, fostering long-term relationships and supporting sustained growth.

Why we like it

Gateley presents a compelling investment case, underpinned by ten consecutive years of revenue growth since its AIM listing. The company's diversified business model, spanning legal and consultancy services, provides resilience through economic cycles and enables deeper client relationships. Gateley's strong balance sheet and proven ability to execute accretive acquisitions offer clear avenues for future value creation. Its multidisciplinary approach, focus on organic expansion, and strategic M&A activity position Gateley to capture additional market share, drive incremental revenue, and sustain long-term growth, distinguishing it from more volatile sector peers.

Company news from the latest quarter

Gateley Holdings reported 4.1% revenue growth to £179.5 million for the year ended 30 April 2025, with underlying profit before tax up 1.2% to £23.3 million. The group continued strategic hiring and executed the acquisition of Groom Wilkes & Wright LLP, expanding its intellectual property practice. Consultancy now accounts for 29% of group revenues. Management remains confident in delivering further growth and margin enhancement, with trading in FY26 expected to be in line with expectations. The company maintained its total annual dividend at 9.5p per share, including a proposed final dividend of 6.2p. Since its 2015 IPO, Gateley has returned 62.2p in dividends.

Source: Unicorn Asset Management 30/09/2025.

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GROWTH FOCUS



DIVIDEND FOCUS



RESPONSIBLE GROWTH FOCUS

MORE INFORMATION

For further information on any of the following, please get in touch.

- Factsheets
- Videos and webinar recordings
- Face-to-face and virtual Events
- Manager meetings
- CPD credit opportunities

CONTENT LIBRARY

EVENTS

Discrete calendar year performance	2024 (%)	2023 (%)	2022 (%)	2021 (%)	2020 (%)	2019 (%)
Growth Focus Portfolio	-1.6	-3.9	-25.7	4.6	7.2	34.0
Dividend Focus Portfolio	4.3	-1.2	-17.7	13.1	-5.8	21.4
Deutsche alternative markets	-5.6	-6.4	-30.7	7.5	19.3	14.7
Unicorn AIM VCT	-4.3	-3.2	-24.5	20.1	21.5	27.1
FTSE AIM All-Share	-4	-6.4	-30.7	6.1	21.8	13.3

Source: Numis Alternative Markets Index, Morningstar, Unicorn Asset Management 30/09/2025.

Past performance is not a guide to future performance, performance is based on returns net of fees. Your capital is at risk, the value of investments and the income from them may go down as well as up. Investors may not get back the amount of their original investment. Performance figures show the total return of the Unicorn AIM IHT & ISA Portfolio Service Growth and Dividend Focus Portfolios where the contribution of each portfolio to the total return is weighted by portfolio size. The returns take into account all portfolio management fees but do not include initial portfolio or adviser fees. Individual portfolios are excluded during months when a portfolio is being invested, during months when withdrawals are made, where the investor has died and all portfolios where the initial investment is less than the minimums quoted in the terms & conditions of the service. The performance figures have been calculated by WM Capital Management based on the bid prices of holdings at the end of each month. Fees are subject to change.

Investing in smaller companies, including AIM listed companies and unlisted companies, can carry greater risks than those associated with larger capitalised companies. Taxation levels, benefits and reliefs may all vary depending on individual circumstances and are subject to change.

Except where otherwise stated, the source of the information in this document is Unicorn Asset Management.

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