# Unicorn AIM IHT & ISA Portfolio Service

# Growth Focus Portfolio

April 2025

as at 30/04/2025



Product Details

Launch date January 2016

**Structure** Discretionary portfolio service

**Minimum investment** 

Weighted Average Market Cap £407.18m

Annual management charge (advised) 1.25% plus VAT

Custody fee

0.25% per annum

**Dealing fee** 0.85%

Further Information - LightTower Partners

T: 020 7071 3940

E: investor-relations@lighttowerpartners.co.uk

W: www.lighttowerpartners.co.uk

### **Service Aims**

The service aims to provide inheritance tax (IHT) exemption after two years while targeting growth from investments in companies listed on the alternative investment market (AIM). Importantly, you retain access to and control your investment and there is no need to create complex trust structures or for medical underwriting.

### **Investment Policy**

The service aims to invest in a portfolio of 25-40 companies listed on AIM, independently assessed as qualifying for Business Relief (BR).

Investments will be made in companies that operate across a range of sectors in order to provide diversification.

- Unicorn has specialised in AIM investing since 2000, currently managing more than £550m in AIM stocks
- $\bullet$  Simple, proven structure that aims to provide full IHT exemption once shares are held for two years
- Available in ISAs and direct investments

## **Portfolio Commentary**

The AIM IHT Growth Portfolio delivered a total return of +0.6% in April. By comparison, the benchmark Numis Alternative Markets Index registered a total return of +1.3% over the same period. Underlying portfolio returns for individual clients will vary depending on the timing of their investment.

**Tristel** was the best-performing stock in April, delivering a total return of +21.4%. The share price rose following a trading update highlighting strong momentum in North American sales of Tristel ULT, with robust sequential growth in line with internal forecasts. This performance reflects increasing adoption of the company's technology, driven by growing customer engagement and deeper penetration within existing accounts. By the end of the third quarter, Tristel estimated that ULT had been used in over 200,000 disinfection procedures across North America. The update also noted that Tristel ULT is manufactured in the US, meaning it is not exposed to potential tariff risks.

The worst-performing stock in April was **RWS**, which recorded a total return of -43.4%. The share price fell following its February AGM statement, which flagged continued pressure on pricing and revenue mix - ongoing challenges that have persisted since last year. Despite this, the company reported positive underlying trends, including strong client retention and a healthy pipeline of new business opportunities.

# **Discrete Performance**

	YTD	1 Year	3 Year	5 Year	Since Launch
Growth Focus Portfolio <sup>1</sup>	-10.0%	-10.05%	-26.8%	-16.5%	16.8%
Benchmark	-4.1%	-9.6%	-31.3%	-11.4%	10.03%

The Portfolio Performance is the average weighted performance of all portfolios held within the service net of all ongoing fees

#### **Performance Since Launch** % return rebased 195% 180% 165% 150% 135% 120% 105% 90% Apr 16 Apr 17 Apr 18 Apr 19 Apr 20 Apr 21 Apr 22 Apr 23 Apr 24 Apr 25 A -Growth Focus Portfolio<sup>1</sup> B -Benchmark 01/01/2016 - 30/04/2025

<sup>1</sup> Q2 2016 and Calendar Year 2016 exclude the month of April since the first monies received into the strategy were only fully invested for part of that period. Performance figures show the total return of the Unicorn AIM IHT & ISA Portfolio Service Dividend Focus Portfolios where the contribution of each portfolio to the total return is weighted by portfolio size. The returns are net of all ongoing fees. Individual portfolios are excluded during months when a portfolio is being invested, during months when withdrawals are made, where the investor has died and all portfolios where the initial investment is less than the minimums quoted in the terms & conditions of the service. The performance figures have been calculated by WM Capital Management based on the bid prices of holdings at the end of each month. Fees are subject to change.

# Unicorn AIM IHT & ISA Portfolio Service

# **Growth Focus Portfolio**

April 2025 as at 30/04/2025



Medical Equipment and Services3.13%Beverages3.13%Finance and Credit Services3.13%Media3.13%Electronic and Electrical Equipment3.13%Aerospace and Defense3.13%Investment Banking and Brokerage Services3.13%Oil, Gas and Coal3.13%Travel and Leisure3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Sector Breakdown					
Finance and Credit Services3.13%Media3.13%Electronic and Electrical Equipment3.13%Aerospace and Defense3.13%Investment Banking and Brokerage Services3.13%Oil, Gas and Coal3.13%Travel and Leisure3.13%Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Medical Equipment and Services	3.13%				
Media3.13%Electronic and Electrical Equipment3.13%Aerospace and Defense3.13%Investment Banking and Brokerage Services3.13%Oil, Gas and Coal3.13%Travel and Leisure3.13%Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Beverages	3.13%				
Electronic and Electrical Equipment3.13%Aerospace and Defense3.13%Investment Banking and Brokerage Services3.13%Oil, Gas and Coal3.13%Travel and Leisure3.13%Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Finance and Credit Services	3.13%				
Aerospace and Defense3.13%Investment Banking and Brokerage Services3.13%Oil, Gas and Coal3.13%Travel and Leisure3.13%Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Media	3.13%				
Investment Banking and Brokerage Services3.13%Oil, Gas and Coal3.13%Travel and Leisure3.13%Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Electronic and Electrical Equipment	3.13%				
Oil, Gas and Coal3.13%Travel and Leisure3.13%Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Aerospace and Defense	3.13%				
Travel and Leisure3.13%Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Investment Banking and Brokerage Services	3.13%				
Technology Hardware and Equipment3.13%Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Oil, Gas and Coal	3.13%				
Health Care Providers6.25%Construction and Materials6.25%Industrial Engineering9.38%Software and Computer Services18.75%	Travel and Leisure	3.13%				
Construction and Materials   6.25%     Industrial Engineering   9.38%     Software and Computer Services   18.75%	Technology Hardware and Equipment	3.13%				
Industrial Engineering 9.38%   Software and Computer Services 18.75%	Health Care Providers		6.25%			
Software and Computer Services 18.75%	Construction and Materials		6.25%			
	Industrial Engineering			9.38%		
Industrial Support Services	Software and Computer Services				18.75%	
	Industrial Support Services					28.13%

# Manager

WM Capital Management Limited (WM) is the Discretionary Investment Manager responsible for the day to day management of investor portfolios.

WM is authorised and regulated by the Financial Conduct Authority and is recorded in the Register under reference number 601025.

# **Investment Adviser**



Unicorn Asset Management Limited (Unicorn) is an independently owned company that has specialised in AIM and UK smaller companies since its inception in 2000.

Unicorn is authorised and regulated by the Financial Conduct Authority and is recorded in the Register under reference number 192164.

Anam Ajani CFA nt Portfolio er & ESG

Cordelia Tahany Head of Sustainability & nt Analys

Fraser Mackersie Portfolio Manager

Simon Moon Max Ormiston CFA Portfolio Manager Portfolio Manage

Past performance is not a guide to future performance, performance is based on returns net of fees. Your capital is at risk, the value of investments and the income from them may go down as well as up. Investors may not get back the amount of their original investment. The actual yield achieved may be lower than the stated target yield

Portfolio Manager

- Neither WM Capital Management nor Unicorn Asset Management give investment advice, we recommend that you contact a financial advisor if you are unsure whether to invest
- Investors should also read the Prospectus and KIID document of the fund before making an investment
- Equities are subject to greater degrees of market risk than other types of investment, such as bonds or money market instruments. You should not invest unless you are prepared to accept a higher degree of risk
- Investing in smaller companies, including AIM companies, can carry greater risks than those usually associated with large capitalisation companies Smaller companies are likely to be less established and may not have access to the financial resources available to their larger counterparts. The shares of smaller companies are relatively illiquid and under-researched
- Taxation levels, benefits and reliefs may all vary depending on individual circumstances and are subject to change
- Opinions expressed in this factsheet are subject to change without notice
- This factsheet has been approved as a financial promotion by WM Capital Management Ltd for distribution to retail and professional investors

# Factsheet issued by:

WM Capital Management 80 Coleman Street London EC2R 5BJ

### **Distributor:**

LightTower Partners Telephone: 0207 071 3940 Email: investor-relations@lighttowerpartners.co.uk